

Technology evolution and new market developments

NZWEA Conference 2016 Daniel Belton | dabtn@vestas.com Vestas New Zealand

Agenda

FASTER *Turbine technology trends, modular platforms, larger rotors*

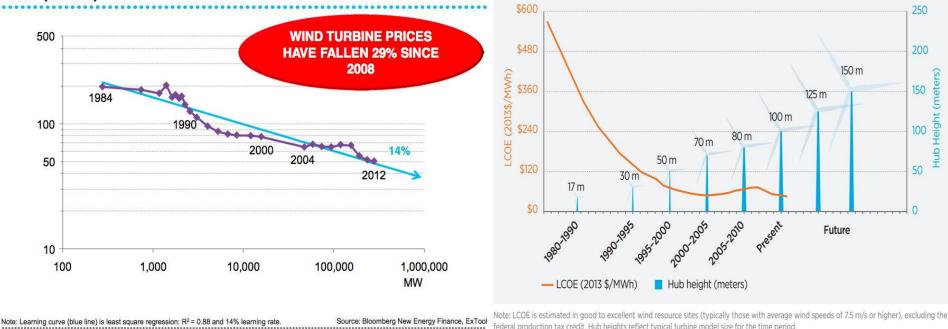
HIGHER Tower technology – the only way is up

STRONGER *Mesoscale, CFD, Big Data, field upgrades*

Turbine Technology Trends

AVERAGE LEVELISED COST OF ONSHORE WIND, 1984-2012 (€/MWH)

Scale-up of wind technology has supported cost reductions.

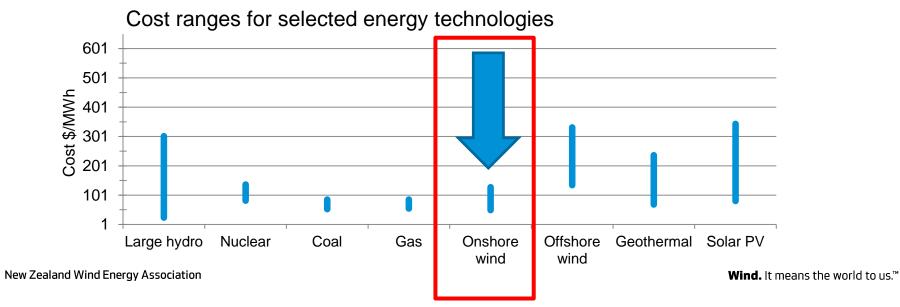


Bloomberg NEW ENERGY FINANCE MICHAEL LIEBREICH, Delhi, 17 April 2013 TWITTER: @MLiebreich

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federal production tax credit. Hub heights reflect typical turbine model size for the time period.

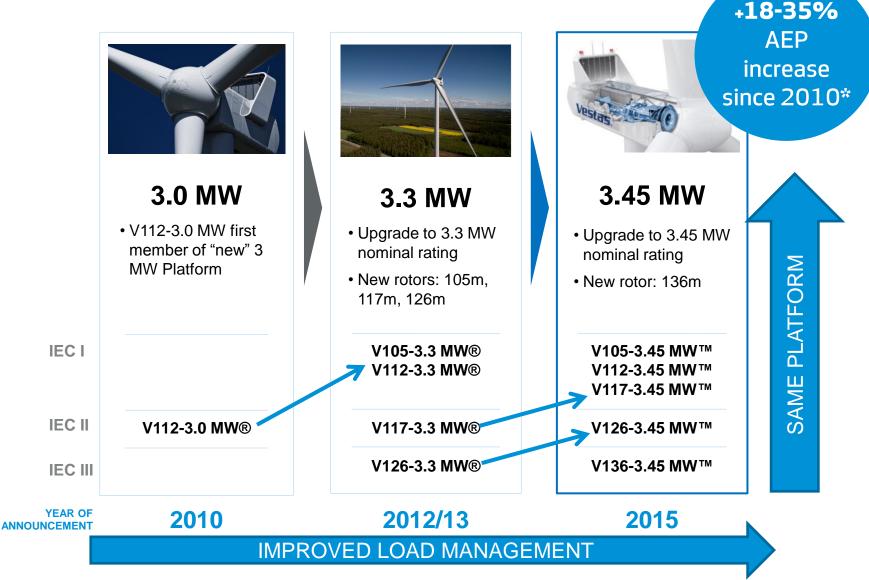
10 Figure ES.2-5. Wind technology scale-up trends and the levelized cost of electricity



Turbine Technology - Modularisation Maximise AEP | Lower CoE | Solutions tailored for each unique site Modularisation philosophy borrowed from HUB automotive industry Solid platform underpins performance Commonisation of key interfaces allows **Optimised** turbine interchangeability of modules configuration BUNER LEVEL Module combinations provides enhanced PONK Ŋ versatility V105 CONFIGURATION V112 = 5 rotors V117 15 hub heights V126 up to 166m V136 **Generator Ratings** 3.0MW 3.3MW Power Optimised modes 3.45MW 3.6MW Load Optimised modes Sound Optimised modes **Operating strategy** Site layout optimisation Grid solutions \triangleright New Zealand Wind Energy Association Wind. It means the world to us.™ 5

Turbine Technology – Larger Rotors/Load Management

Load Management Enables Larger Rotors in Higher Wind Classes



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*AEP=Annual Energy Production. Compared to V112-3.0 MW/V90-3.0 MW Actual performance depends on site specific conditions.

Blade Design | V136-3.45 MW[™] rotor

Advanced aerofoil design to increase lift and minimise drag

V136-3.45MW[™] features Vestas' most advanced aerofoil to-date, designed specifically with cost of energy in mind. Improved aerodynamics enable improved lift to drag ratio, thereby **improving AEP performance** without adding load associated costs.

Vestas Vestas' most advanced aerofoil design Blade tips aerodynamically optimised for lower sound emissions 17% +12% 105.5 dbA Aerodynamics powered by wind data from larger swept 27.000 turbines under surveillance **AEP*** mode 0 area compared to V126 3.3/3.45MW™ 7⁷ New Zealand Wind Energy Association Wind. It means the world to us.™

Tower Technology Trends

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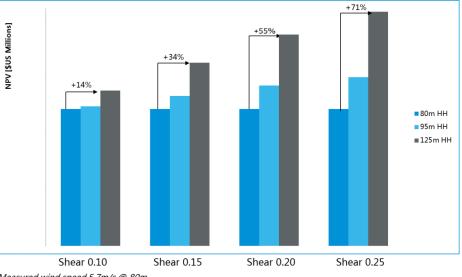
Tower Technology - the only way is up

Cost effective solutions for higher hub heights

 Higher hub heights provide higher AEP, even with low wind shear

Needed to accommodate increase rotor diameter

- Unless the base diameter can be increased – traditional steel towers will be too expensive
- New technology to increase base diameter while maintaining transportability and constructability



Measured wind speed 5.7m/s @ 80m K wind shape factor 2.0



Large Diameter Steel Tower (LDST)

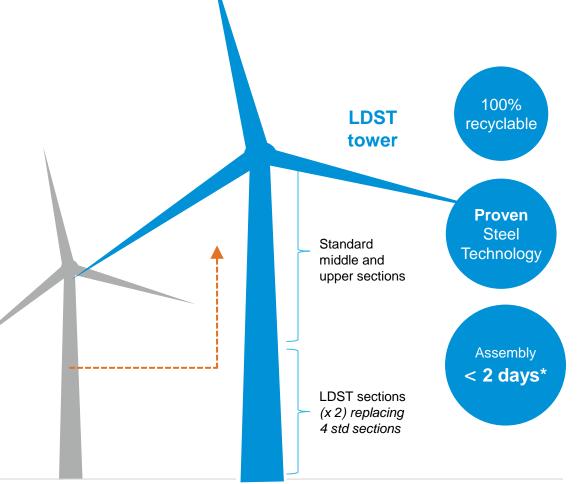
Combining innovative design with proven technology for improved reach and cost of energy

How to get higher cost effectively:

- Standard steel?
- Concrete hybrid?
- Lattice?

Vestas' Large Diameter Steel Tower (LDST) technology offers you:

- Tall hub heights with efficient use of materials
- Proven Vestas technology, certified steel tower design
- 100% recyclable materials
- Simple and efficient site delivery
- Fast installation, site assembly possible in all weather conditions



* turbine and site dependent

Large Diameter Steel Tower (LDST)

LDST technology is designed for easy transportation and quick installation **Assembly process**



The hardstand is checked for flatness and the two roller beds are placed appropriately



2 The first segment is lifted from the ground and placed on the roller beds



3 The second segment is lifted and turned from the ground and attached initially to the first segment using mountings and bolts



- The two attached segments are turned using the roller beds. The two segments are connected by the longitudinal flanges
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5 The final segment is lifted from the ground and initially attached to the two connected segments using mountings and bolts



6 Turn the construction. Bolt the preattached aluminium bars between the longitudinal flanges together (x2). Mount internals

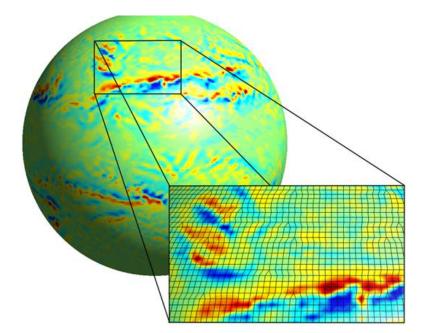
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Siting and Forecasting Trends

Siting Capability Trends | Mesoscale Modelling

Better climate knowledge earlier

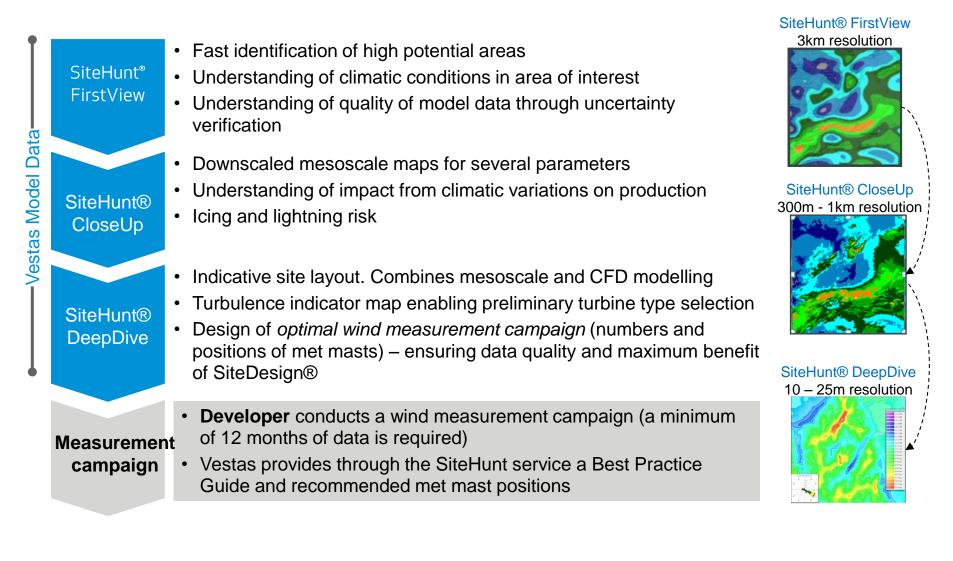
- Based on *numerical weather prediction* models
- Aggregation of *observed data*; metrological stations, weather balloons, ocean buoys, satellite, radar etc. etc.
- Provides "*mesoscale*" 10 x 10km grided resolution of the global climate
- Includes long term data for *improved* long term prediction
- Gives an insight into the climate *before* met mast data is available





Siting & Forecasting | Mesocale Modelling

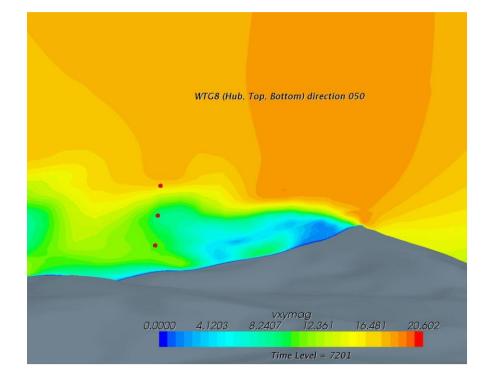
Vestas SiteHunt[™] leverages Mesoscale to identify development opportunities

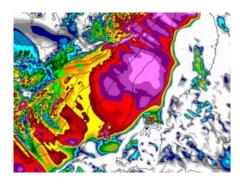


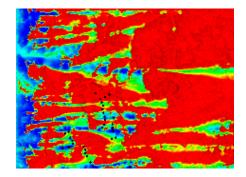
Siting & Forecasting | Computational Fluid Dynamics (CFD)

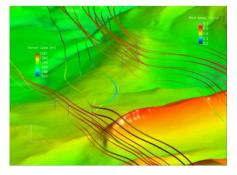
Industry-leading capabilities and tools for understanding wind resources and suitability

- CFD is increasingly being used to understand flow dynamics
 - Horizontal flow modelling / complex sites
 - Diurnal forcing
 - Wake modelling
 - Turbulence mapping
- Enhanced micro-climate understanding => improved turbine optimisation => better utilisation of the turbine capability









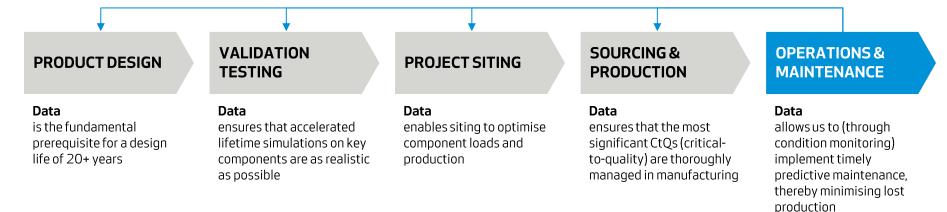
Trends in Operations

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Can also be used for *improvements* in the operational strategy, PowerForecasting, etc.

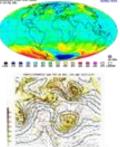
Turbines under surveillance feed back data to the rest of Vestas value chain

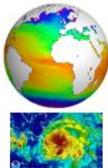


The power of big data

Vestas applies learnings from 27,000 WTGs worldwide to deliver quality products, worldclass siting capabilities, and maintenance.

WTGs are more *instrumented* than ever => enormous amounts of field data

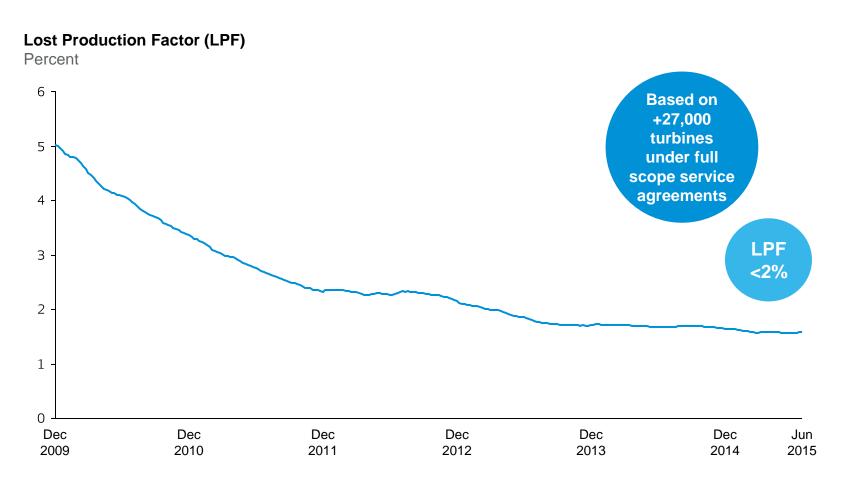




Lost Production Factor

Continuous strive to deliver world-class reliability - Real World Big Data Results

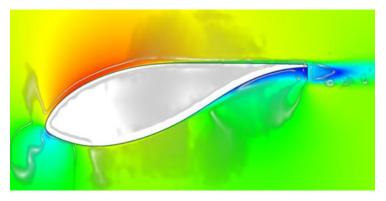
Despite the growing number of installations, LPF continues to decrease and stabilise. Reliable production ensures **business case certainty**

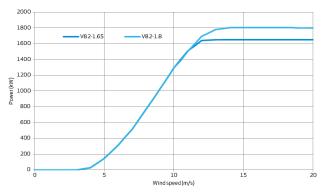


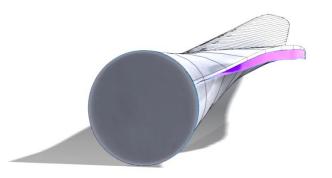
Field Upgrades & Improvements

Vestas PowerPlus[™] - Solutions for getting more from operating assets

- Two drivers for field upgrades:
 - Operational understanding of the site
 - Improved turbine capabilities through R&D
- Examples of field upgrades (PowerPlus)
 - Power up-rating
 - Aerodynamics add-ons
 - Vortex Generators
 - □ Gurney Flaps
 - Serrated Trailing Edges
 - Extended Cut-Cut
 - Power Curve Optimisation
- Turbines in the field are now included in the R&D learning cycle







What's next? How to keep the cost curve momentum

- Machine Learning adaptive loads and production control
- IoT better connectivity and online health monitoring
- Wind Power Plant Control maximising output at the wind farm level
- Active Aerodynamics adapting to the conditions
- Innovative Transport Solutions enabling longer blades and taller towers

Summary

TURBINE TECHNOLOGY

Modular Platforms > more turbine configurations > optimised to project Load Management > larger rotors in higher wind speeds

TOWER TECHNOLOGY

Innovative Higher Hub Height > Cost effective solutions > LDST

SITING TECHNOLOY

Mesoscale modelling > Certainty in the wind resource Computational Fluid Dynamics > Better micrositing

OPERATIONS TECHNOLOGY

Big Data Analytics > Insights across the value chain Field Upgrades > Upside throughout the operations

Vestas Thank you for your attention

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CONTACTS:

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Anthony Webster | anwsr@vestas.com Dirk Zimmerling | dizim@vestas.com Daniel Belton | dabtn@vestas.com

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